

Ticker Symbol: 2633



# Taiwan High Speed Rail Corporation 1~3Q, 2022 Operation Report

2022.12.06



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# AGENDA

I. OPERATIONAL OVERVIEW

II. FINANCIAL RESULTS

III. OPERATIONAL OUTLOOK

# I. OPERATIONAL OVERVIEW

# 1. Company Profile



Operation Length

Operation Area

Train Sets

Stations

Maintenance Bases

350

11

34

12

5

KM

Cities

Sets

Sets

Sets

Weekly Schedule

Daily Two-way Service  
(WEEKEND)

Daily Two-way Service  
(WEEKDAY)

1,016

166

133

Train Services

Train Services

Train Services



## Business Scope



### Passenger Transportation Services

- Offers direct train, semi-direct train, and stopping train transport.

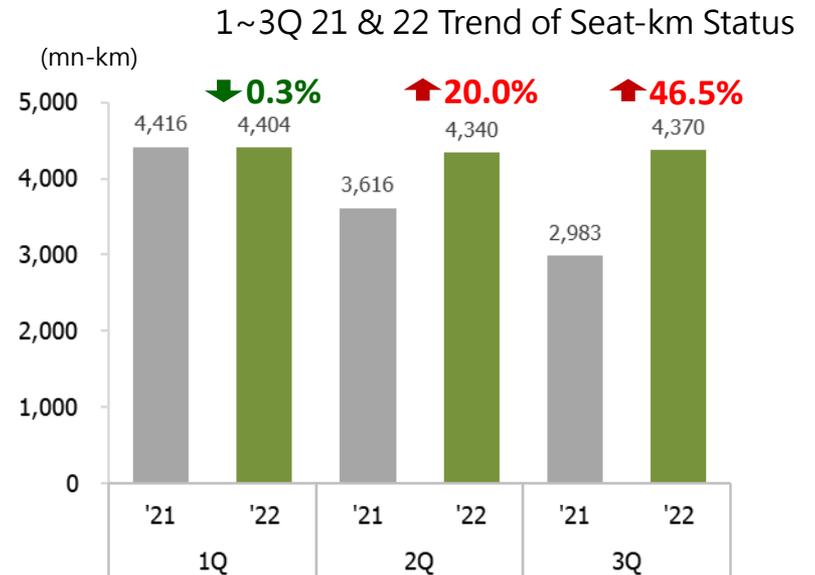
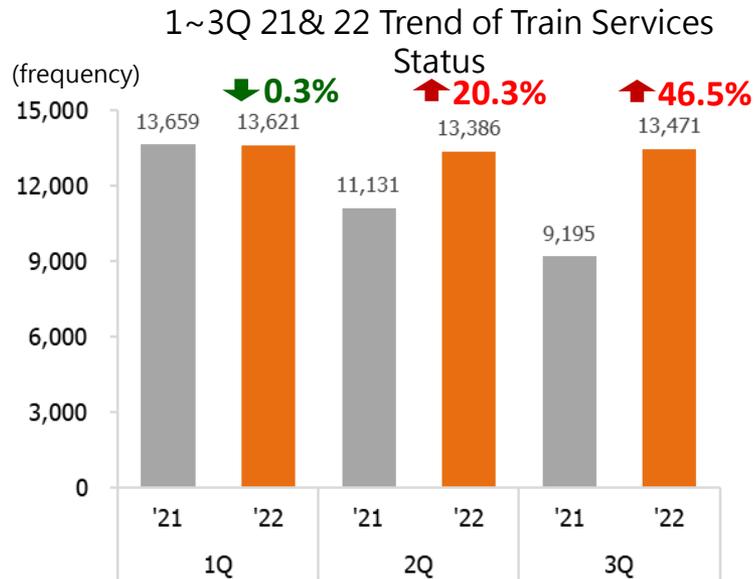
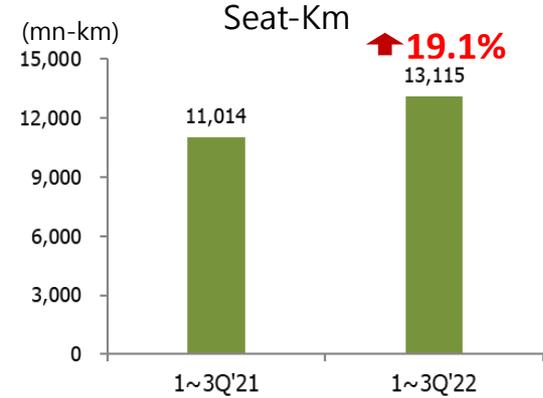
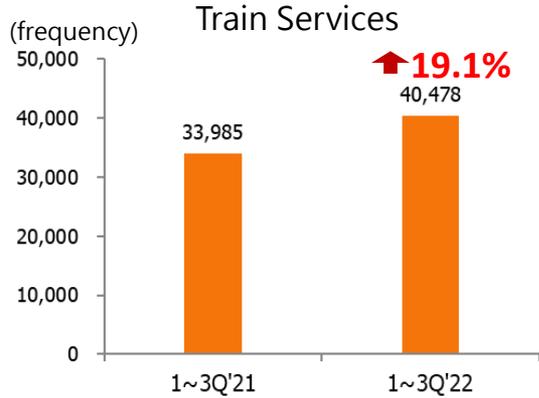


### Operation of Affiliated Business

- Space Leasing:(Convenience store, dining, service counter, etc.)
- Advertising Sales:(Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

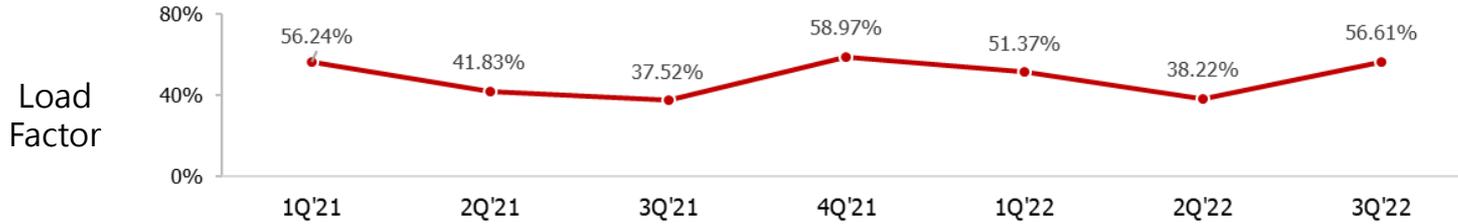
## 2. Operational Performance

### 1~3Q 2022 Trend of Transportation Capacity

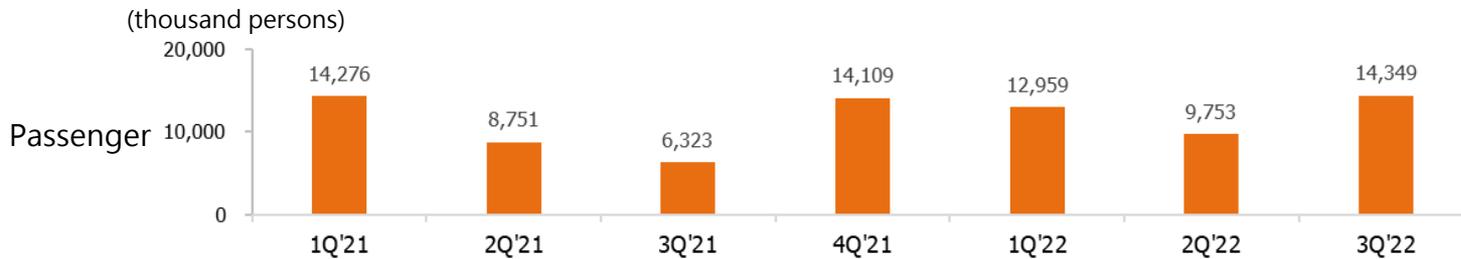


## 2. Operational Performance

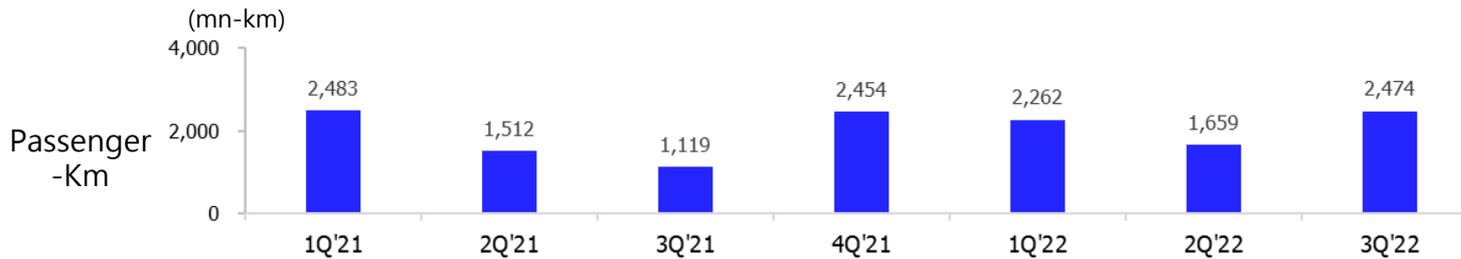
### 1~3Q 2022 Trend of Transportation of Volume



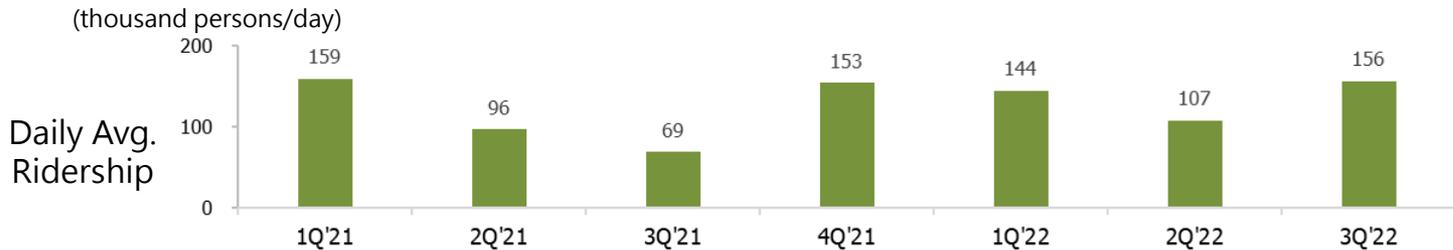
**1~3Q'22**  
**48.76%**



**1~3Q'22**  
**37,062** (thousand persons)  
**YoY 26.3%**



**1~3Q'22**  
**6,395** (mn-km)  
**YoY 25.0%**

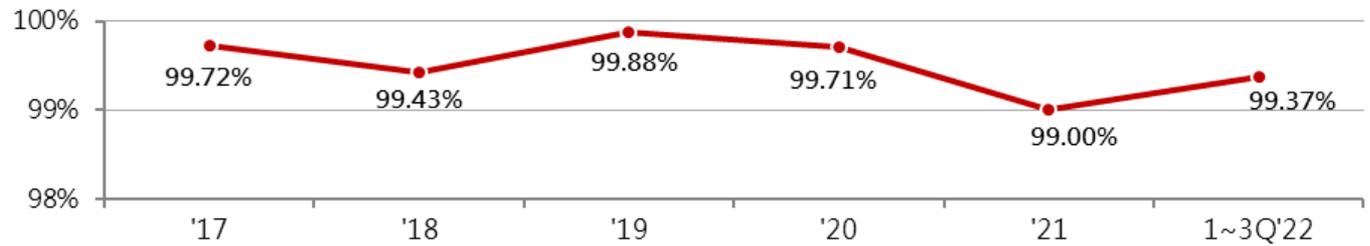


**1~3Q'22**  
**136** (thousand persons/day)  
**YoY 26.3%**

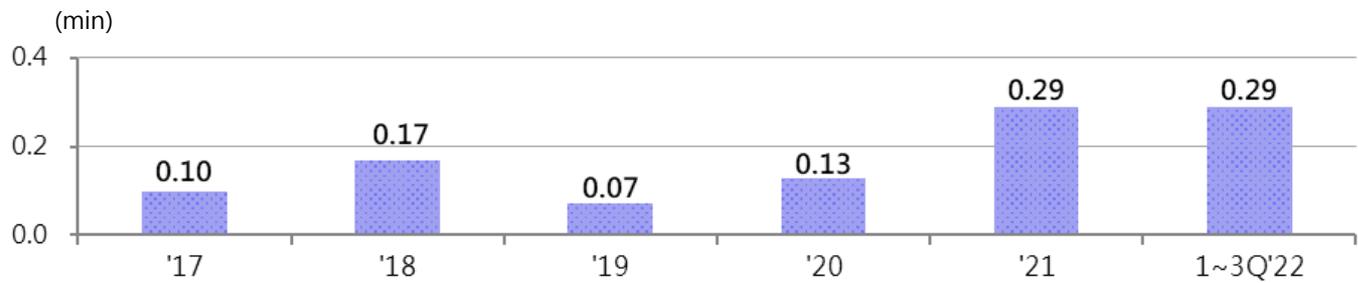
# 5-year Operational Performance



**Punctuality  
(Delay < 5min)**



**Avg. Delay Time**



**Accidents  
resulting in  
Liabilities**

	'17	'18	'19	'20	'21	1~3Q'22
Accidents resulting in Liabilities	0	0	0	0	0	0



## II. Financial Results

# 1. Profit & Loss and Financial Results

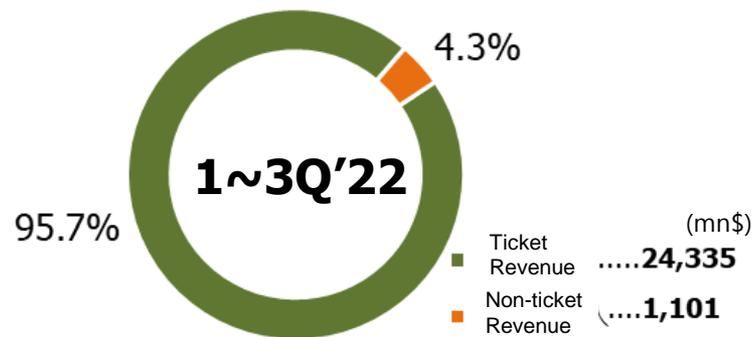
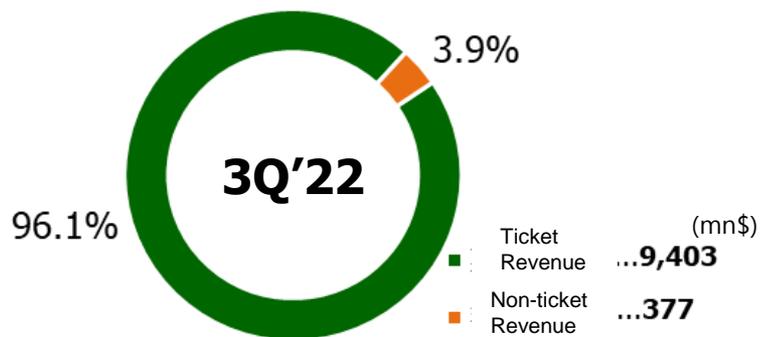


NT\$million	3Q'22	2Q'22	QoQ	YT3Q'22	YT3Q'21	YoY
Operating Revenue	9,780	6,666	47%	25,436	20,577	24%
Gross Profit	3,107	336	825%	6,183	1,355	356%
Net Income	2,789	33	8242%	5,260	461	1040%
Interest Expense	(1,593)	(1,530)	4%	(4,550)	(4,300)	6%
Stabilization Injection(Expense)	127	1,567	-92%	1,385	6,872	-80%
Income after Tax	1,308	278	371%	2,144	2,705	-21%
EPS (\$)	0.23	0.05	360%	0.38	0.48	-21%
EBITDA	6,219	3,450	80%	15,457	11,145	39%
EBITDA Margin(%)	63.6%	51.8%	-	60.8%	54.2%	-

Note: Pre-pandemic EBITDA CAGR ('16~'19) : **+ 5.5%**

Pre-pandemic EBITDA Margin ('16~'19) : **72%~73%**

## 2. Revenue Structure



NT\$million	1~3Q'22	1~3Q'21	YoY
Ticket Revenue	24,335	19,726	23.4%
Non-ticket Revenue	1,101	851	29.3%
Total	25,436	20,577	23.6%

Note: Non-ticket revenues mainly include: rental income, advertising sales, and trolley sales.

### 3. Cash Flows



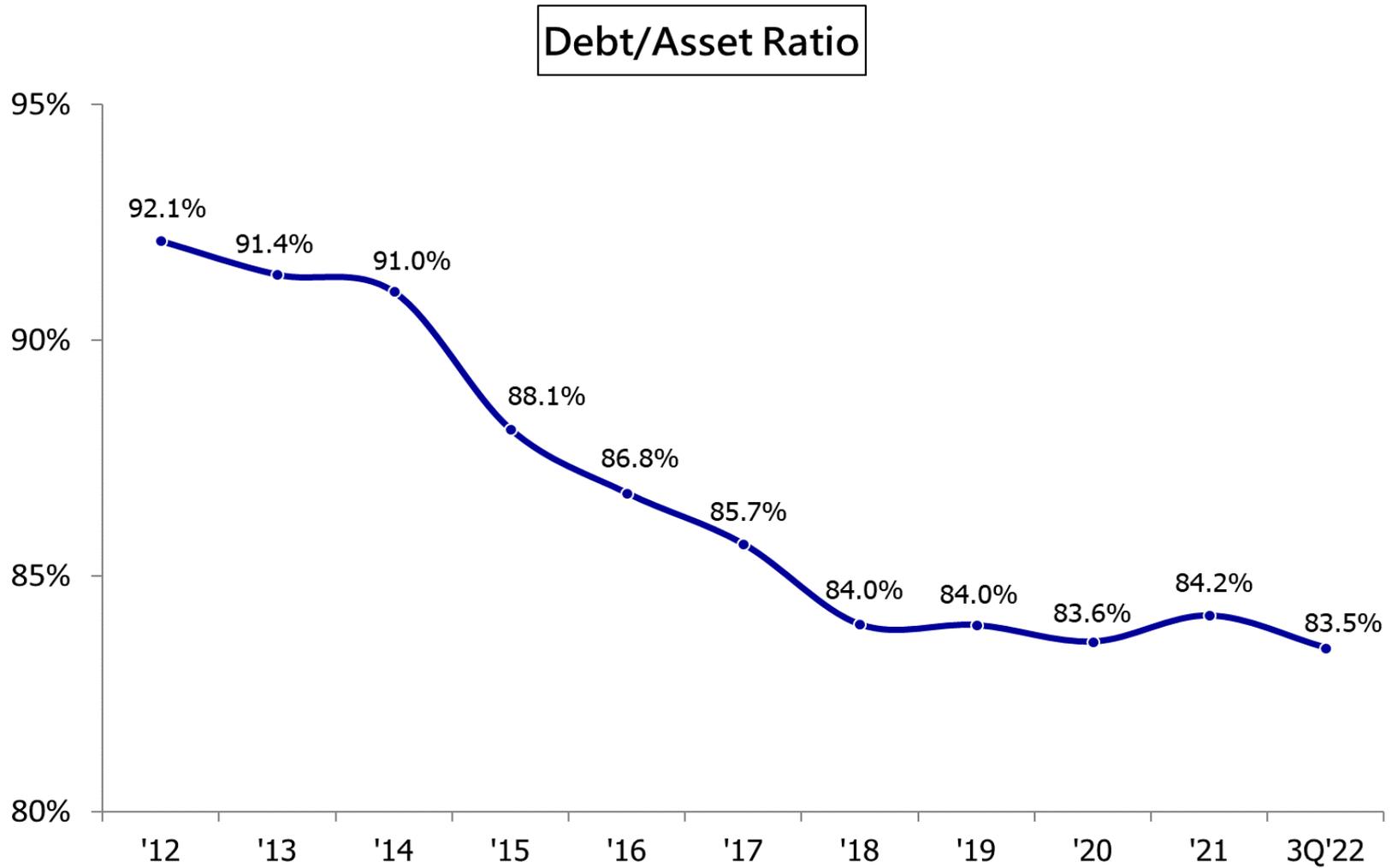
NT\$million	2022.1.1~9.30	2021.1.1~9.30
Cash flows from operating activities <small>note1</small>	3,594	21,932
Cash flows from investing activities <small>Note2</small>	13,768	7,214
Cash flows from financing activities <small>Note3</small>	(22,341)	17,996
Cash and cash equivalents at the end of the period	16,673	47,793

Note 1: In 2Q 2022, a profit sharing payment of \$8.05 billion was paid. In addition, during 1Q~3Q 2021, a total amount of \$19.2 billion was paid for the redemption of MMF.

Note 2: During 1Q~3Q 2022, main operations included: (1) Disposal of 3 months or above time deposits/RP for a total value of \$17.5 billion (vs \$9.7 billion during 1Q~3Q 2021). (2) Spending on capital expenditure for a total amount of \$3.7 billion (vs \$2.4 billion during 1Q~3Q 2021).

Note 3: During 1Q~3Q 2022, financial operations included: (1) Issued \$7 billion of commercial paper. (2) Early partial payment of \$25 billion was repaid for the syndicated loan principal. (vs \$15 billion of commercial paper and \$9 billion of cooperate bonds were issued during 1Q~3Q 2021).

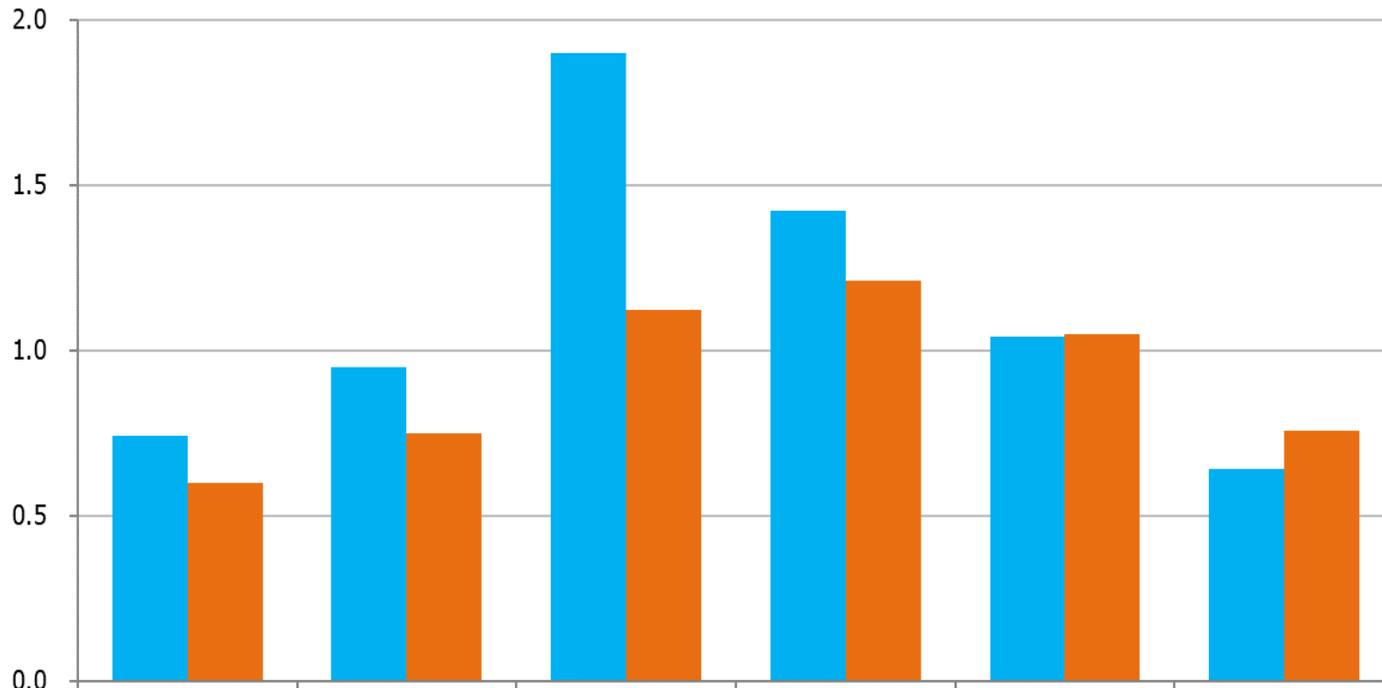
## 4. Financial Risk Management



## 5. EPS & Cash Dividend



Unit : NT\$

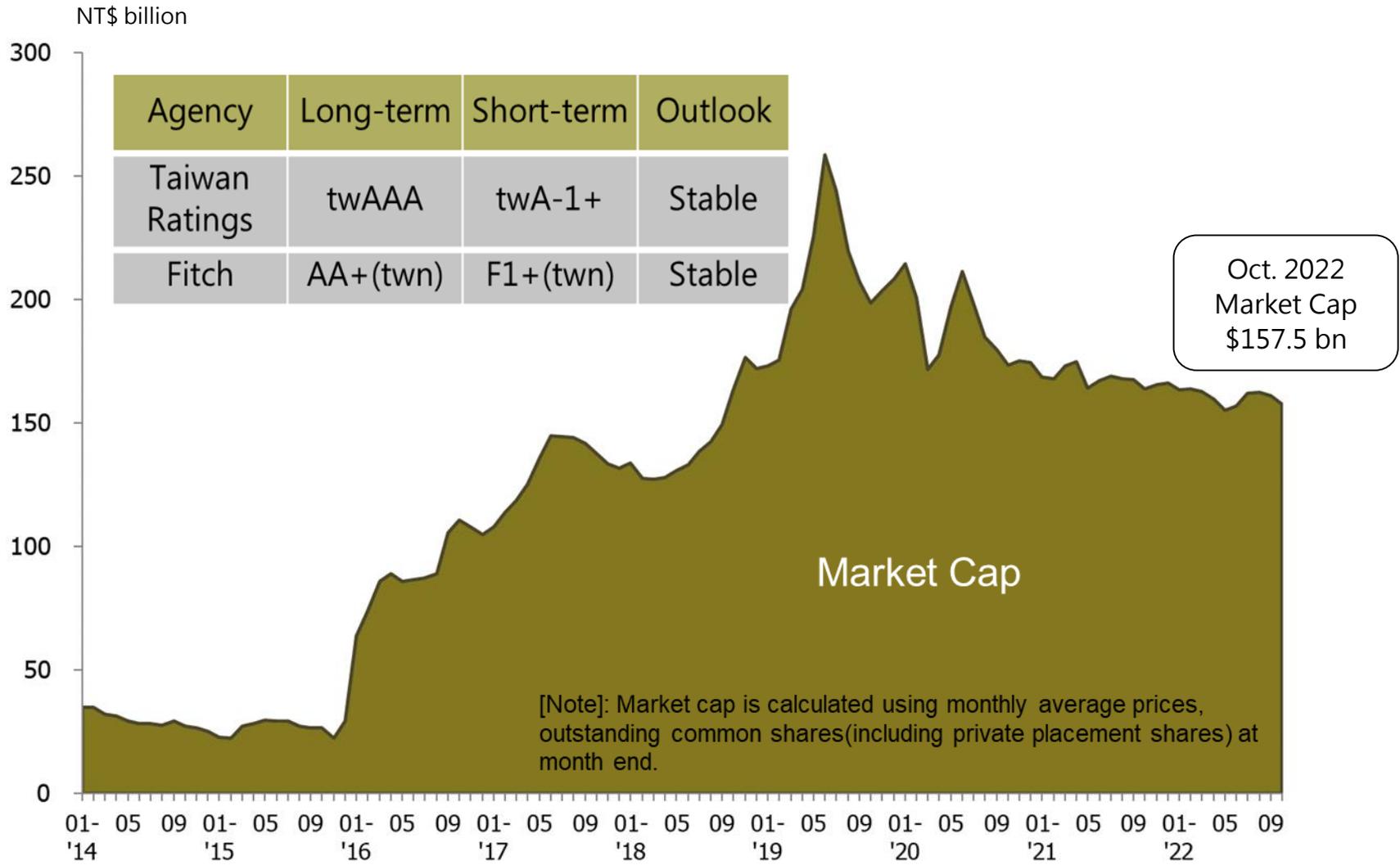


	2016	2017	2018	2019	2020	2021
EPS	0.74	0.95	1.90	1.42	1.04	0.64
Cash Dividend	0.60	0.75	1.12	1.2101	1.05	0.7580

■ EPS ■ Cash Dividend

Note 1: The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

## 6. Corporate Credit Ratings & Market Cap





## III 、 OPERATIONAL OUTLOOK



## Expand the scale of retail business

- Develop digital business platform
- Expand the scale of co-branded retail products through the co-branded strategy



## Active market demand

- Create a comfortable environment for riding
- Reinforce the spread of real contact lifestyles



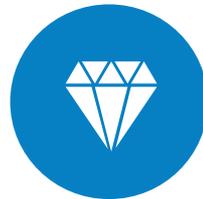
## Increase transportation volume through precise marketing

- Accurate marketing using member big data to bring back lost customers
- Review the post-pandemic demand characteristics of the intercity travel market and adjust the focus of multiple preferential products



## Optimize the financial structure

- Actively seek lower cost funding
- Evaluate and early repay part of the principal of the syndicated loan



## Localization strategy in the component supply chains

- Continue to expand the scale of localized procurement of maintenance materials
- Develop high-speed rail equipment/systems with alternative manufacturers



# ESG Promote and Awards



- Construction of green building public spaces.
- Promote renewable energy stations.
- High-speed rail with low carbon, low pollution, and high energy efficiency.
- Strengthen the ability to respond to climate change.
- Properly manage the quality of the environment surrounding the track facilities to mitigate the impact on the environment during the operation.



- Help the development of the rail industry in Taiwan through cooperation with the local industry.
- Integrate the core business and invest in social care to promote the overall economic development.
- Establish a sustainable supply chain management mechanism.
- Attach importance to the safety and health of employees' working environment and career development.



- Abide by laws and regulations to create maximum value for stakeholders.
- Continue to promote the operation of the Corporate Governance Promotion Committee.
- Establish Information Security Management Committee, to implement information security measure in accordance with the requirements of the Cyber Security Responsibility Level A in Taiwan.
- Apply technology to provide fast and convenient transport services under the principle of safety first.



**Received the Taiwan Corporate Sustainability Awards for 6 consecutive years.**



**Received top 5% ranking in the Corporate Governance Evaluation for 5 consecutive years.**

**Selected as a constituent of the FTSE4Good TIP Taiwan ESG Index for 4 consecutive years.**





## Vision: To be the platform for advancement and enjoyment.

Respond to the eight UN Sustainable Development Goals (SDGs) to guide THSRC in achieving sustainability.



**運輸**  
*ransportation*

To build professional transportation systems that provide high quality services and products.



**科技**  
*echnology*

To implement intelligent transportation that improves operational efficiency and quality, and enhances services, safety, and emergency responses.



**在地**  
*aiwan*

To combine unique local cultures and landscapes to create a multicultural platform.



**關懷**  
*ouch*

To establish brand culture, enhance talent skills and corporate efficiency, and participate in social caring and environmental protection.



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