

Ticker Symbol: 2633



Taiwan High Speed Rail Corporation 1Q, 2024 Operation Report

2024.6.17



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AGENDA

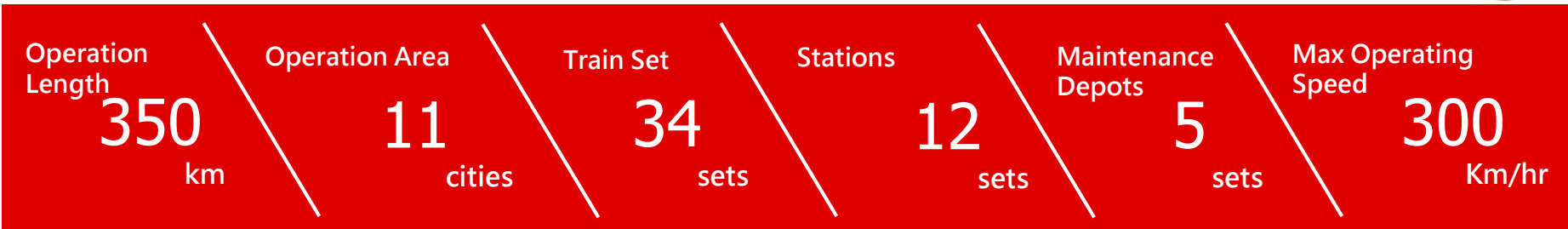
I. OPERATIONAL OVERVIEW

II. FINANCIAL RESULTS

III. OPERATIONAL OUTLOOK

I. OPERATIONAL OVERVIEW

Company Profile



Weekly Schedule	Daily Two-way Service (WEEKEND)	Daily Two-way Service (WEEKDAY)
1,060	171	138



Passenger Transportation Services

- Offers direct train, semi-direct train, and stopping train transport.



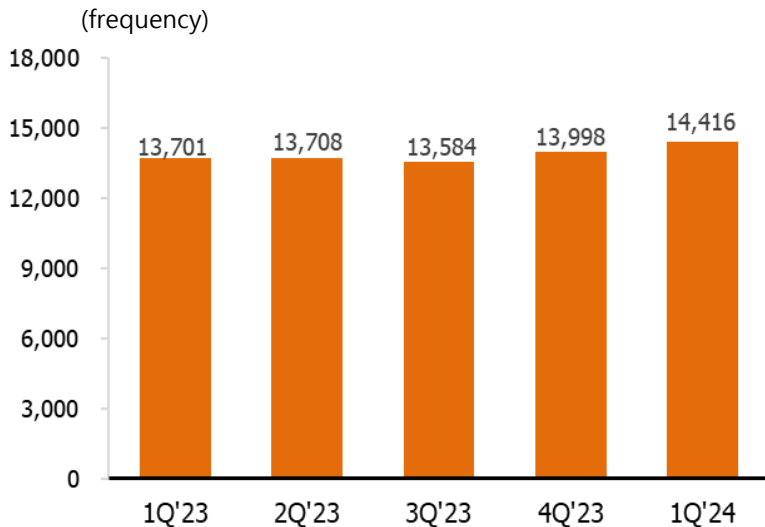
Operation of Affiliated Business

- Space Leasing:(Convenience store, dining, service counter, etc.)
- Advertising Sales:(Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

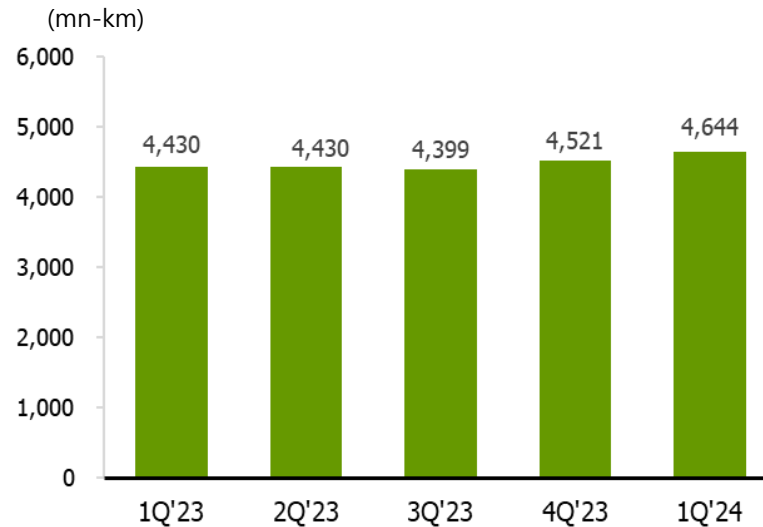
Transportation Capacity



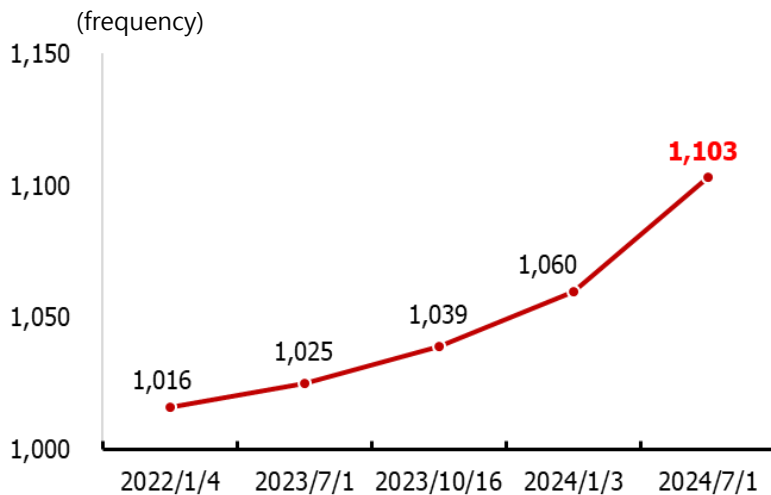
Train Services



Seat-Km



Trend of Train Services Status

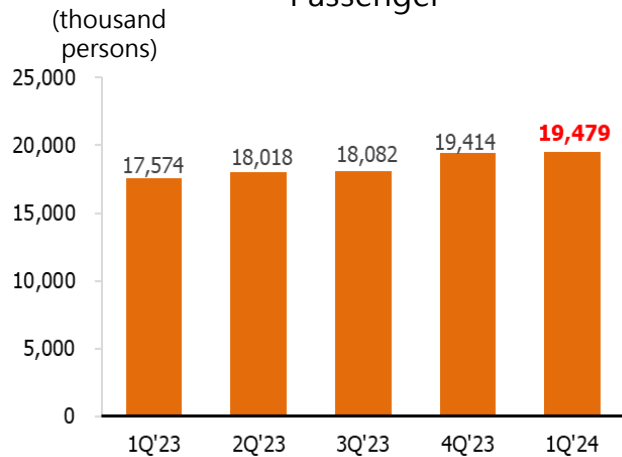


	Growth Rate of Frequency	Growth Rate of Seat-Km
1Q'24 (QoQ)	+ 3.0%	+ 2.7%
1Q'24 (YoY)	+ 5.2%	+ 4.8%

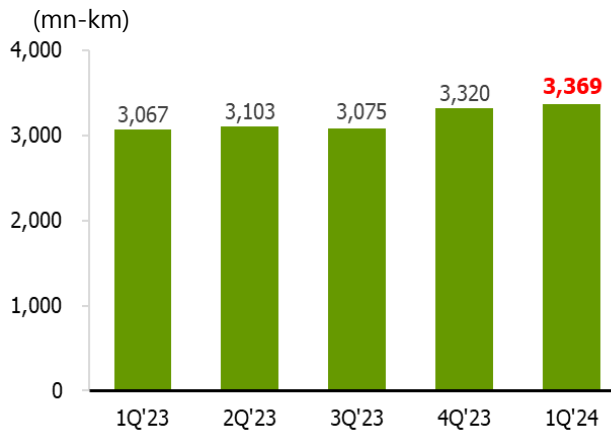
Transportation Volume



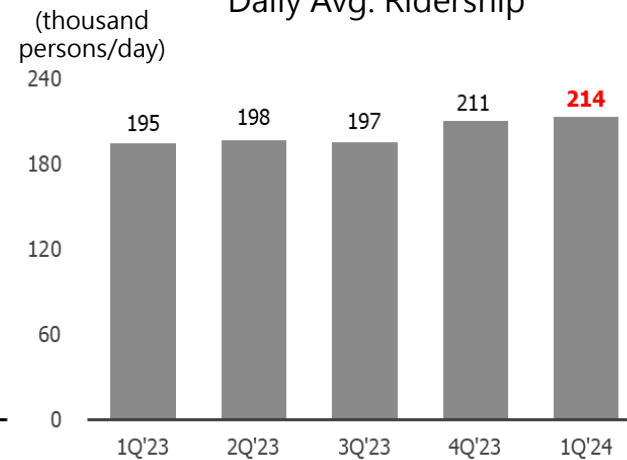
Passenger



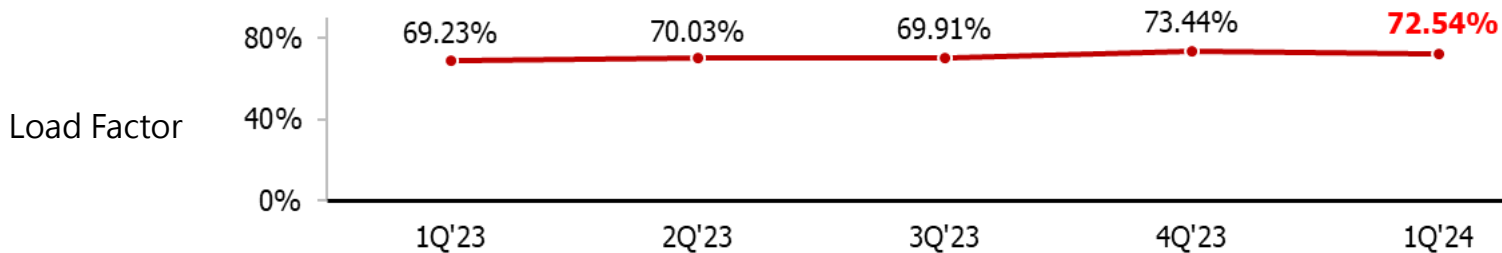
Passenger-km



Daily Avg. Ridership



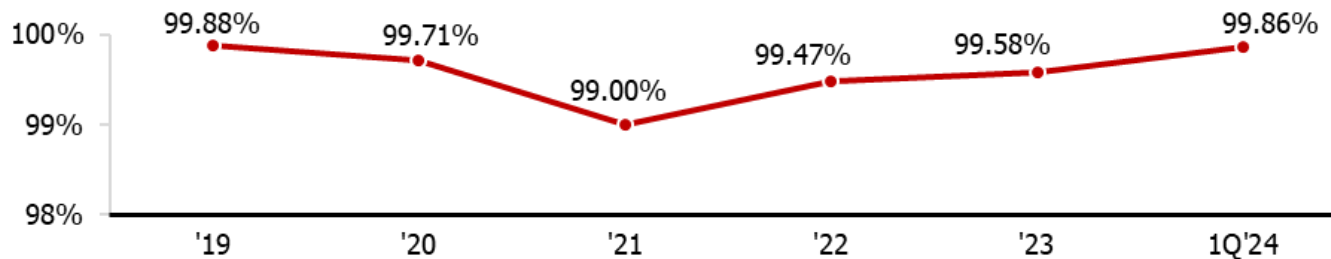
	1Q'24	4Q'23	QoQ	1Q'24	1Q'23	YoY
Passenger (thousand persons)	19,479	19,414	0.3%	19,479	17,574	10.8%
Passenger-km (mn-km)	3,369	3,320	1.5%	3,369	3,067	9.9%



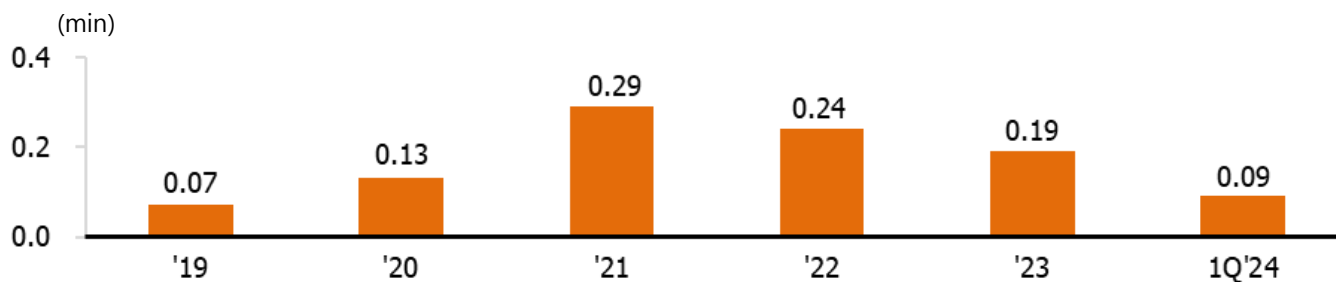
5-Year Operation Performance



**Punctuality
(Delay < 5min)**



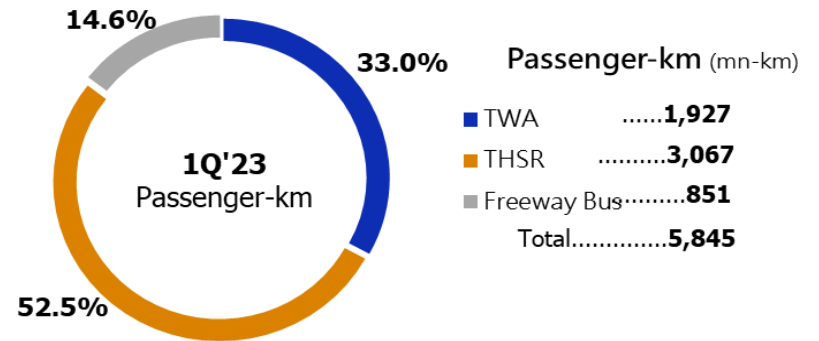
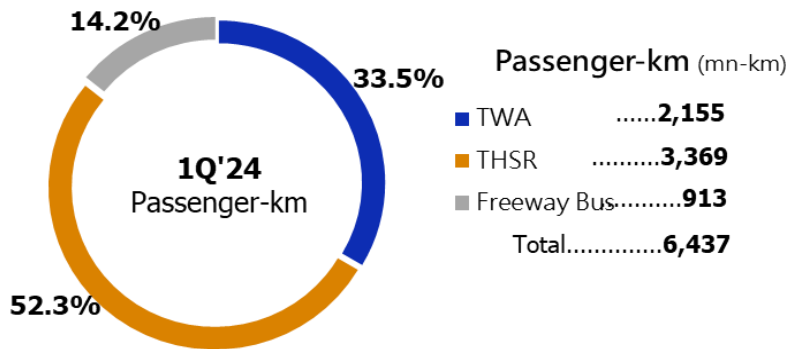
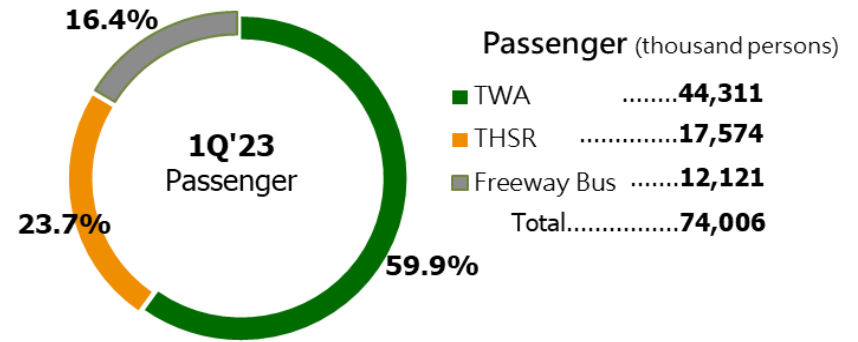
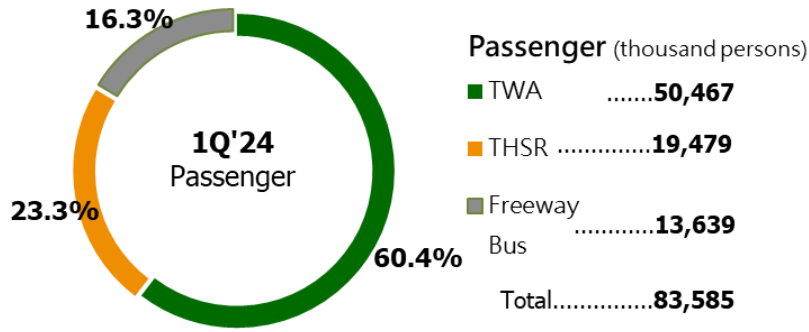
Avg. Delay Time



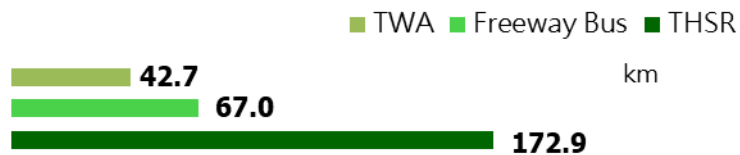
**Accidents
resulting in
Liabilities**

	'19	'20	'21	'22	'23	1Q'24
Accidents resulting in Liabilities	0	0	0	0	0	0

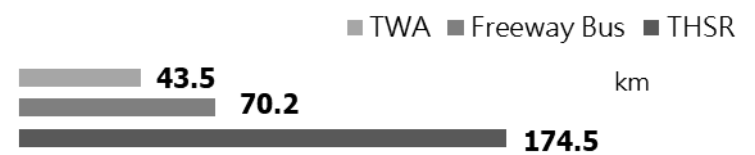
Transportation Performance



1Q'24 Avg, Travel Distance per Passenger



1Q'23 Avg, Travel Distance per Passenger



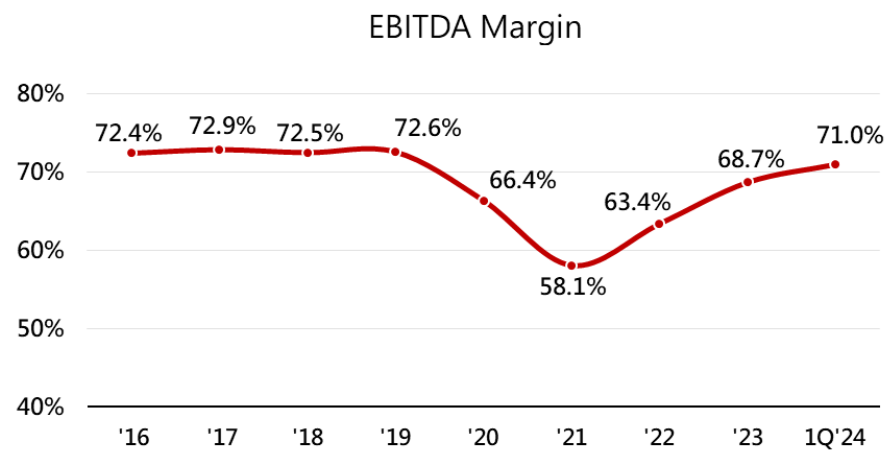
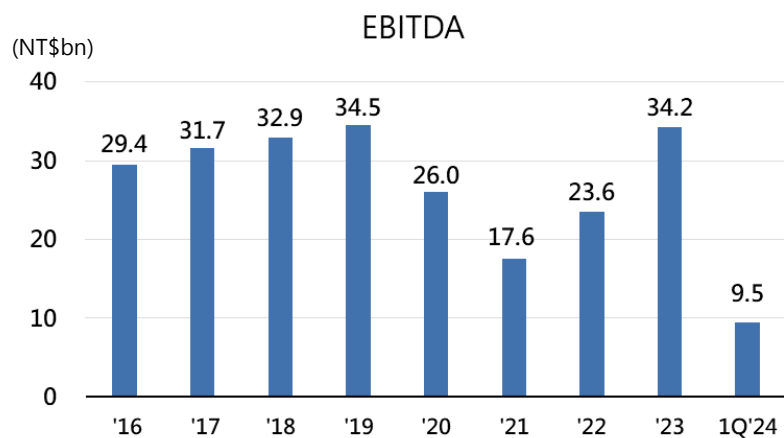


II. Financial Results

Profit & Loss and Financial Results



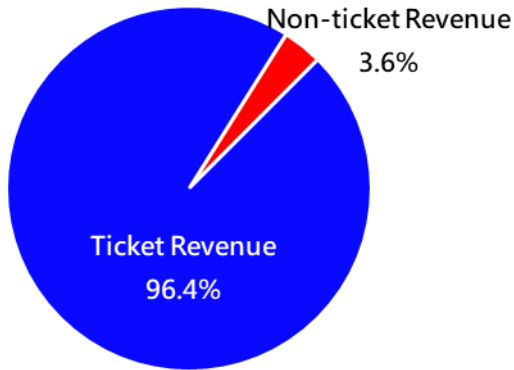
(NT\$million)	1Q'24	4Q'23	QoQ	1Q'24	1Q'23	YoY
Revenue	13,378	13,166	2%	13,378	12,149	10%
Gross Profit	6,333	5,989	6%	6,333	5,581	13%
Net Income	5,887	5,496	7%	5,887	5,206	13%
Interest Expense	(1,631)	(1,718)	-5%	(1,631)	(1,667)	-2%
Stabilization Injection (Expense)	(1,720)	(7,173)	-76%	(1,720)	(997)	73%
Benefits of Contract Modification	-	6,832	-	-	-	-
Net Income After Tax	2,107	2,827	-25%	2,107	2,127	-1%
EPS (\$)	0.37	0.50	-26%	0.37	0.38	-3%
EBITDA	9,504	8,988	6%	9,504	8,573	11%
EBITDA Margin(%)	71.0%	68.3%	-	71.0%	70.6%	-



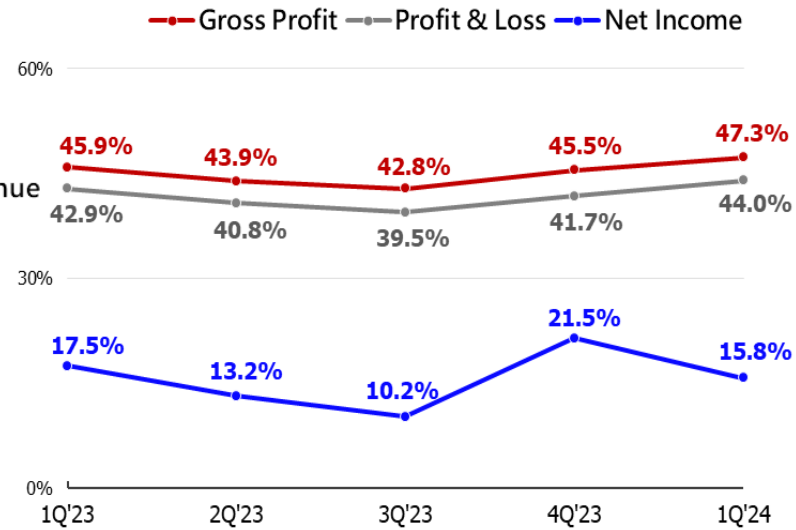
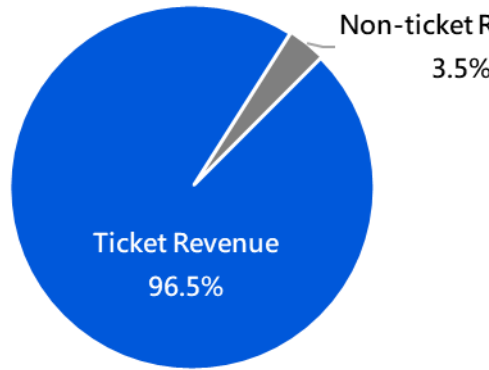
Revenue Structure and Profit & Loss



1Q'24 Revenue Mix



1Q'23 Revenue Mix



(NT\$million)	1Q'24	4Q'23	QoQ	1Q'24	1Q'23	YoY
Ticket Revenue	12,902	12,715	1.5%	12,902	11,725	10.0%
Non-ticket Revenue	476	450	5.7%	476	424	12.3%
Total	13,378	13,166	1.6%	13,378	12,149	10.1%

	1Q'24	'23	'22
Gross Profit	47.3%	44.6%	30.3%
Profit & Loss	44.0%	41.2%	26.7%
Net Income	15.8%	15.7%	10.2%

Note: Non-ticket revenues mainly include: rental income, advertising sales, and trolley sales.

Cash Flows



NT\$million	1Q'24	4Q'23	1Q'23
Cash flows from operating activities [note1]	1,867	7,583	7,137
Cash flows from investing activities [note2]	(8,398)	(3,619)	(1,731)
Cash flows from financing activities	(46)	12	0
Cash flows increase (decrease)	(6,576)	3,976	5,413
Cash and cash equivalent at the end of the period	10,993	17,569	21,972

Note 1: In 1Q, 2024, paid a one-time interest difference of \$5.77 bn in the sixth amendment of syndicated loan contract.

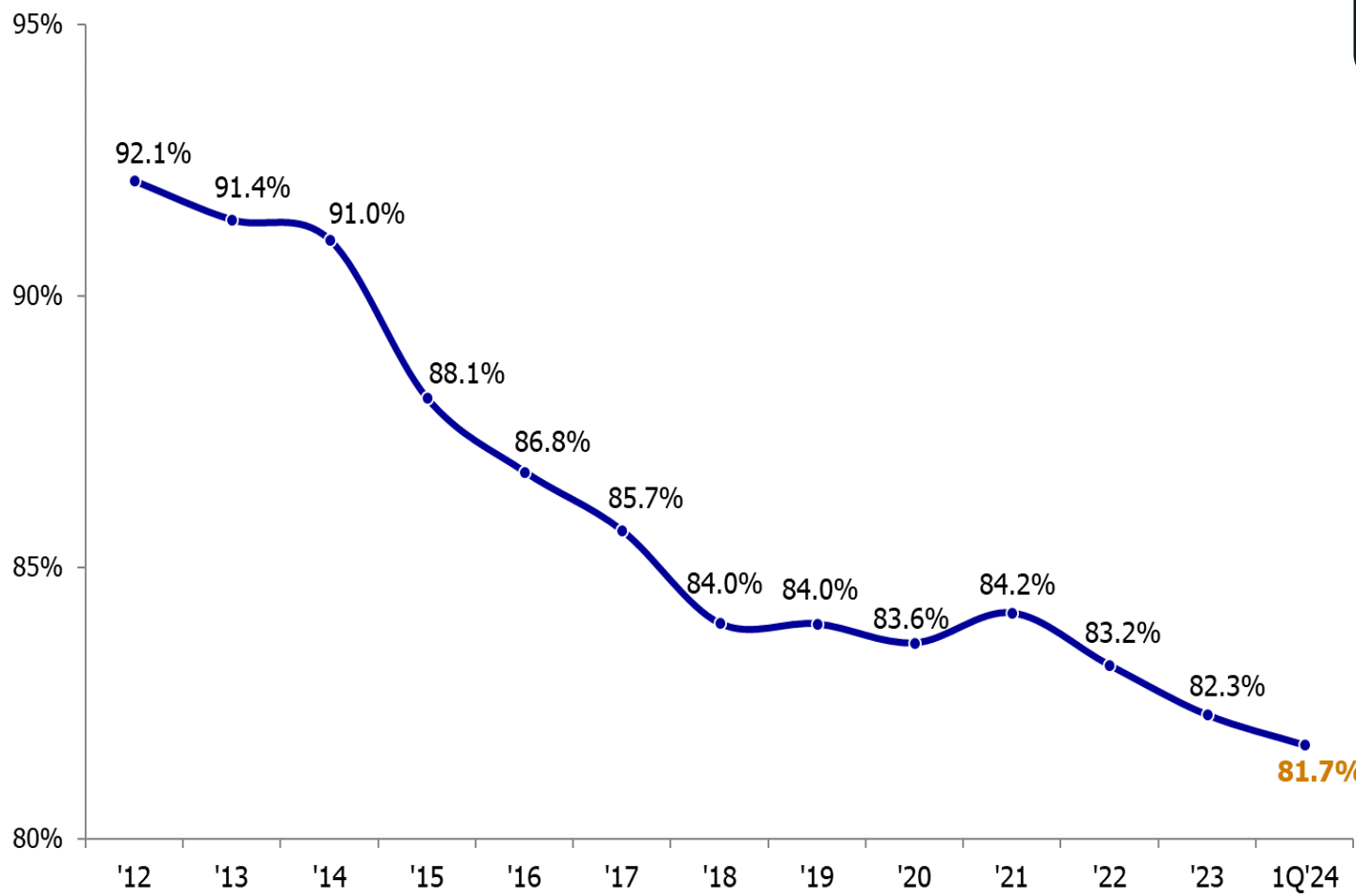
Note 2: The total net cash outflow of money market funds (MMF) and >3-mth fixed deposits/RP totaling \$3.99 bn, capital expenditure totaling \$4.42 bn in 1Q, 2024.

Financial Risk Management



Debt/Asset Ratio

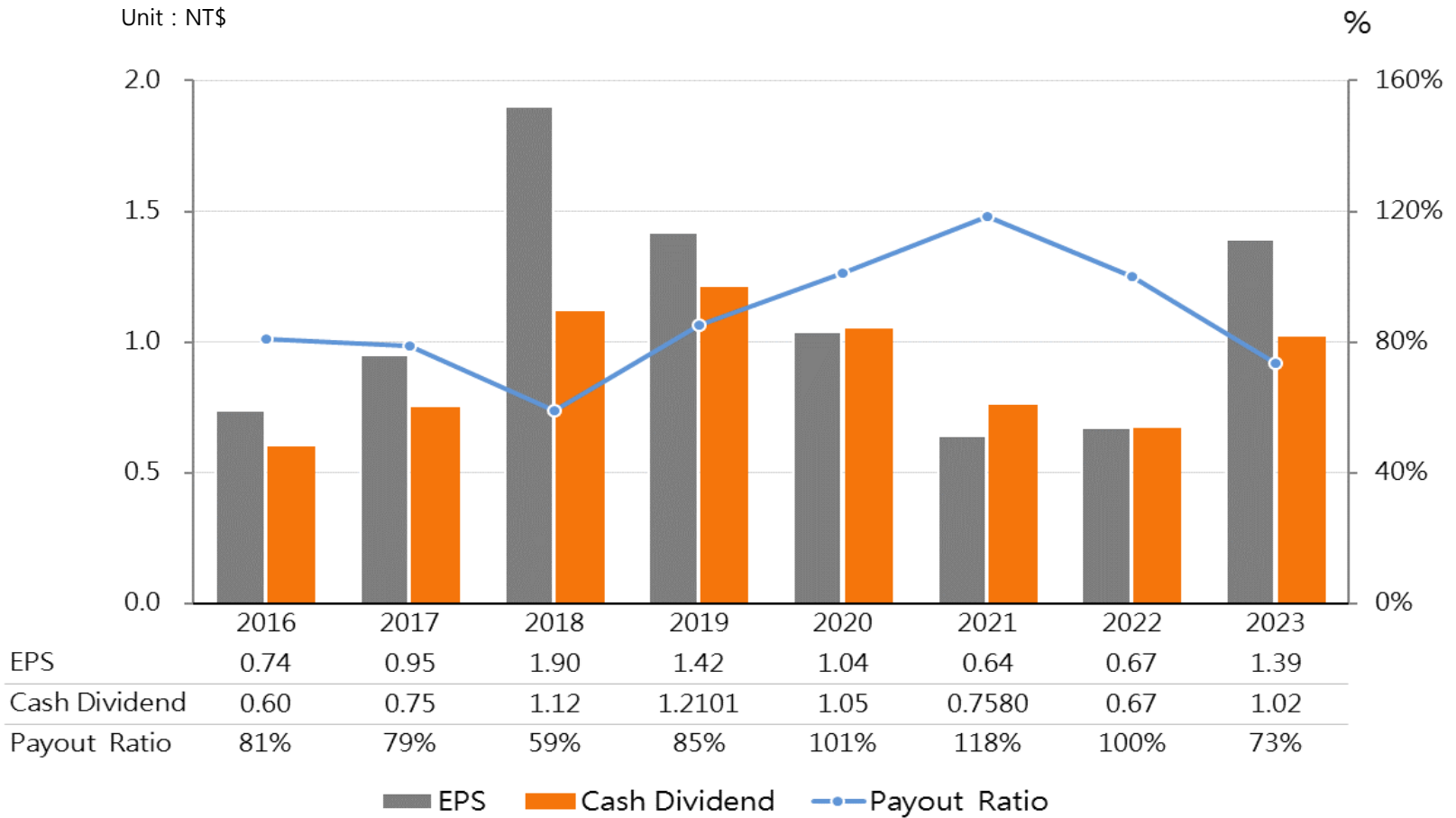
Total early payment of syndicated loan, from 2016 to 2023.



(NT\$billion)	Amount
'16	21.0
'17	41.2
'18	10.0
'20	18.5
'21	15.0
'22	25.0
'23	10.0
Total	140.7

Note : Ratio of liabilities to assets = total liabilities/total assets

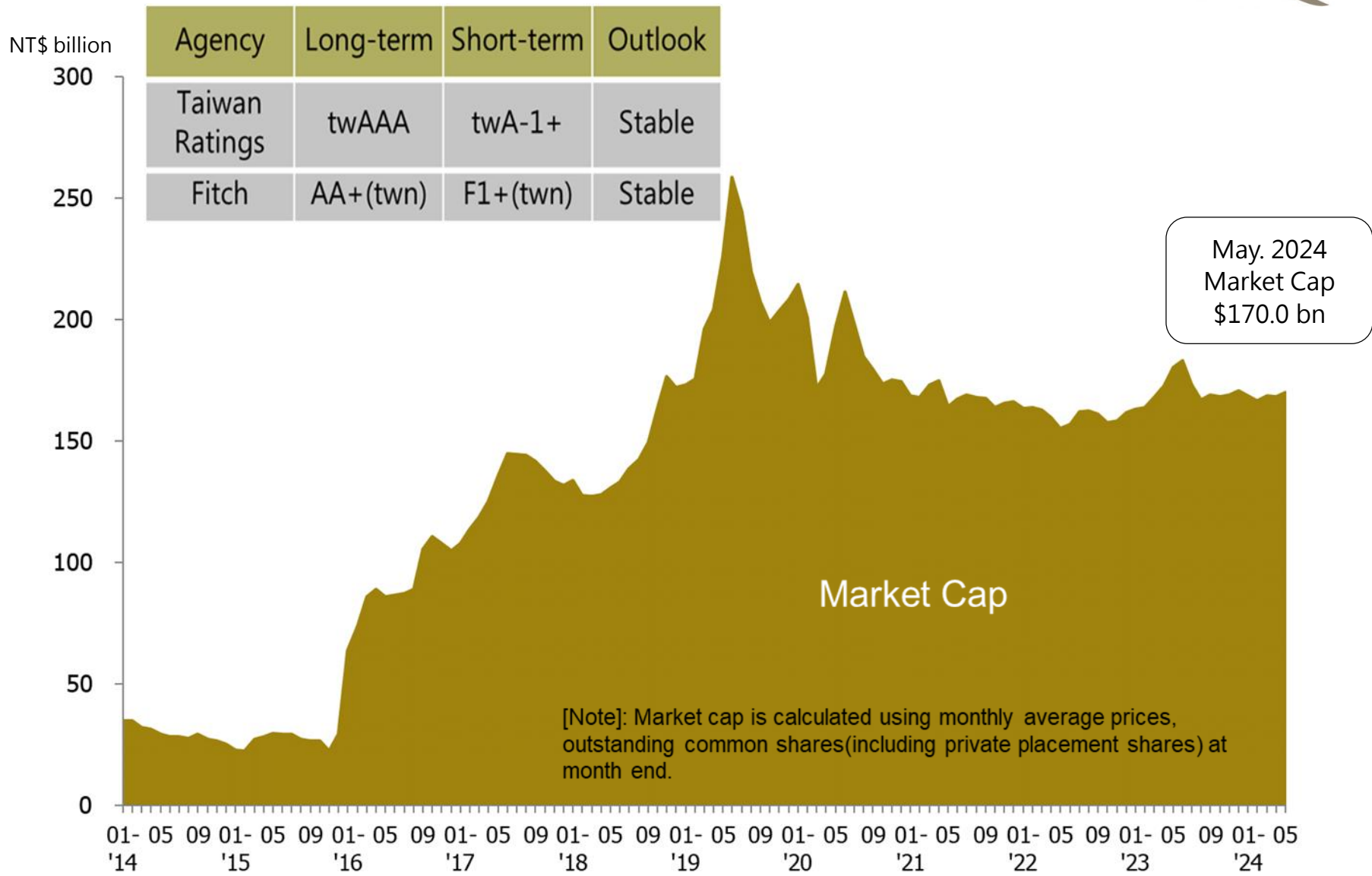
EPS & Cash Dividend



EPS	0.74	0.95	1.90	1.42	1.04	0.64	0.67	1.39
Cash Dividend	0.60	0.75	1.12	1.2101	1.05	0.7580	0.67	1.02
Payout Ratio	81%	79%	59%	85%	101%	118%	100%	73%

Note : The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

Corporate Credit Ratings & Market Cap





III 、 OPERATIONAL OUTLOOK

Operational Growth Strategy



● Revenue Growth Momentum

In response to the basic travel needs for business and commuting, we will increase train services in a timely manner, develop new customer sources, promote the diversification of tourism products, and optimize the mobile ticket purchasing platform:

- ✓ Increase the regular and short-term train schedule, and temporarily adjust cabin type for the non-reserved seats.
- ✓ Enhance the cross-industry cooperation to expand passenger sources and add promotions during off-peak hours.
- ✓ Launch diversified products for the international travel market, aiming at T-holidays/hotel and overseas coupons.
- ✓ Extend the TGo membership management and develop precision marketing and points economy.
- ✓ Increase non-ticket revenue through co-branded products and stores.





To be the platform for advancement and enjoyment.

THSRC not only provides passengers with safe, fast, and punctual transportation services, but also cooperates and builds alliances with external industries to enhance our railway capabilities. THSRC also strives to provide passengers with comprehensive, high-quality life experiences through integration of advanced technology, local culture, and environmental protection.



Received the Taiwan Corporate Sustainability Awards for **7** consecutive years. 2017-2023

Won the “Gold Award” for Corporate Sustainability Report



Selected as a constituent of the FTSE4Good TIP Taiwan ESG Index for **6** consecutive years. 2019-2024



Selected for the TWSE RA Taiwan Employment Creation 99 Index for **4** consecutive years. 2020-2023



Selected for the National Brand Yushan Award for **4** consecutive years. 2020-2023

Received the first prize in the Outstanding Enterprise Category

Received top 5% ranking in the Corporate Governance Evaluation for **7** consecutive years. 2018-2024

Selected as one of the Top 100 Global Sustainable Companies by Corporate Knights for **2** consecutive years.



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