

Ticker Symbol: 2633



Taiwan High Speed Rail Corporation 1~3Q, 2024 Operation Report

2024.12.19



Safe Harbor Notice

- The information contained in this presentation and its accompanying announcements, including content relating to business outlooks, financial operations, and business forecasts, is based on information derived from internal corporate data and external economic developments as a whole.
- The Company's actual operations, financial conditions, and operational performance may differ from forecasted information; this may be due to various factors including but not limited to market demand, changes in policies and regulations and overall economic conditions, and other factors or risks beyond the Company's control.
- The information provided in this presentation reflects the Company's current views about the future; correctness, completeness, or reliability of said views are not explicitly or implicitly expressed or warranted. The Company is not responsible for updating or amending changes or adjustments made to the contents of this presentation, if such changes or adjustments should occur in the future.
- For the convenience of readers, this presentation has been translated into English from an original Chinese version. If there is any conflict between the English version and the original Chinese version or any difference in the interpretation of the two versions, information in the Chinese-language presentation shall prevail.

AGENDA

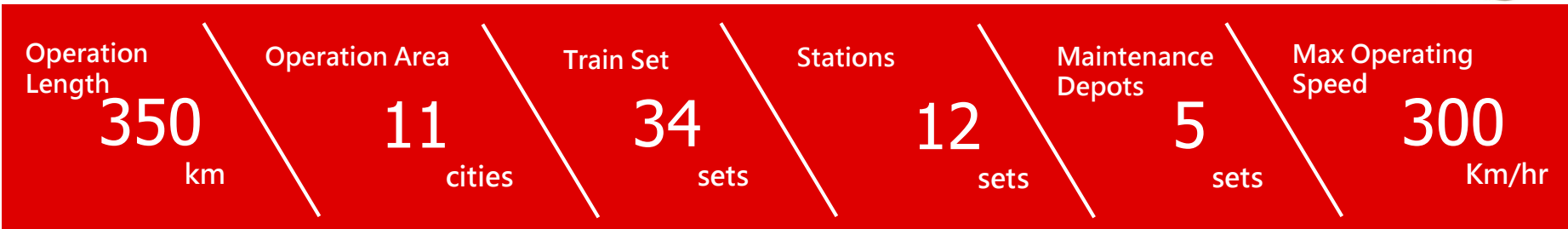
I. OPERATIONAL OVERVIEW

II. FINANCIAL RESULTS

III. OPERATIONAL OUTLOOK

I. OPERATIONAL OVERVIEW

Company Profile



Weekly Schedule	Daily Two-way Service (WEEKEND)	Daily Two-way Service (WEEKDAY)
1,103	174	145

Passenger Transportation Services

- Offers direct train, semi-direct train, and stopping train transport.

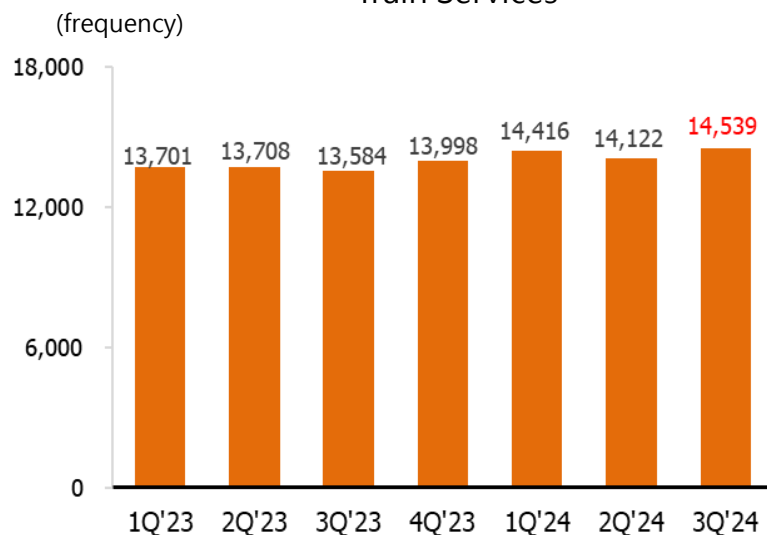
Operation of Affiliated Business

- Space Leasing:(Convenience store, dining, service counter, etc.)
- Advertising Sales:(Lightboxes, wall space, column space, product displays, train decorations, etc.)
- Retail Business
- Trolley Sales
- Parking Lots at Stations

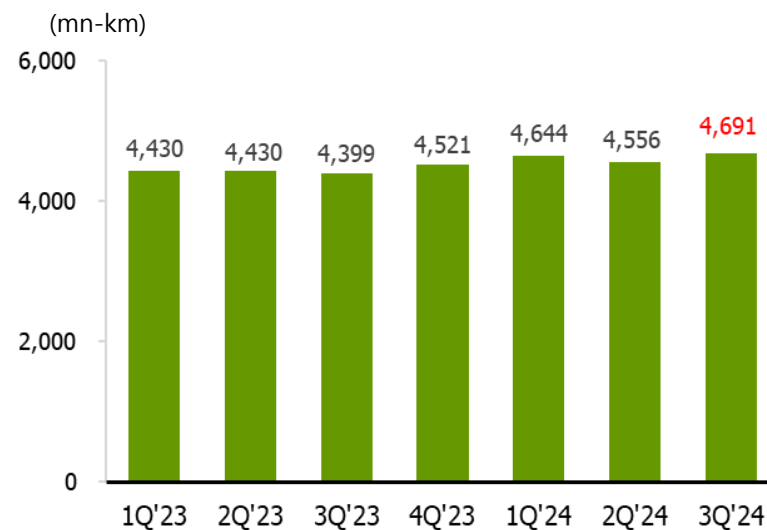
Transportation Capacity



Train Services

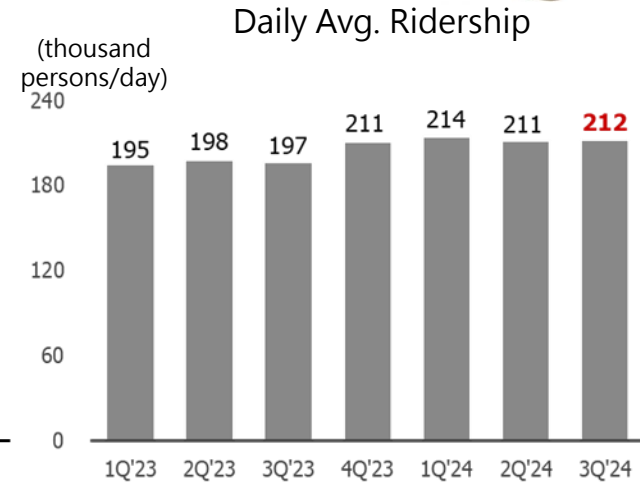
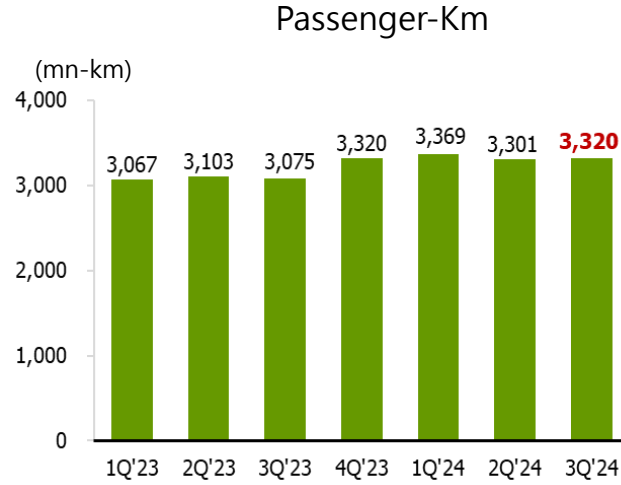
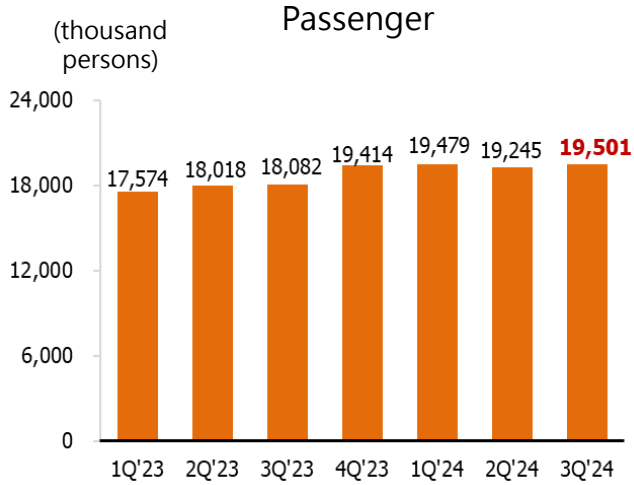


Seat-Km

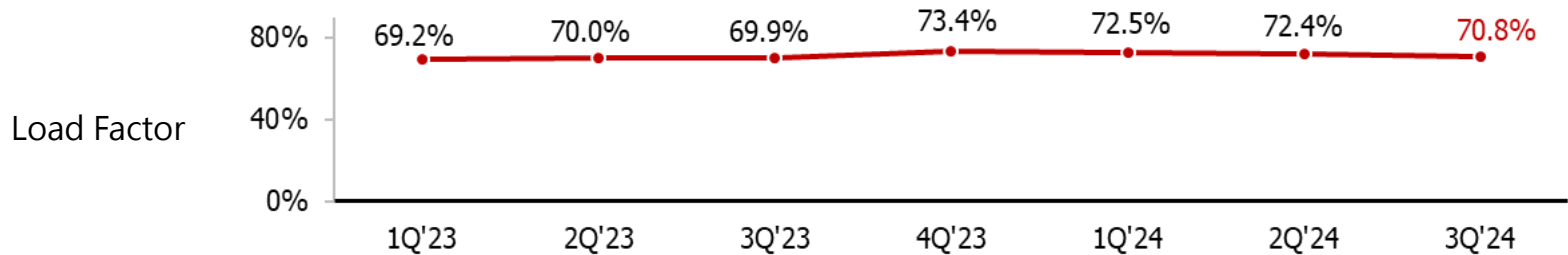


	3Q'24	2Q'24	QoQ	1~3Q'24	1~3Q'23	YoY
Train Services (frequency)	14,539	14,122	2.95%	43,077	40,993	5.08%
Seat-Km(mn-km)	4,691	4, 556	2.97%	13,892	13,259	4.77%

Transportation Volume



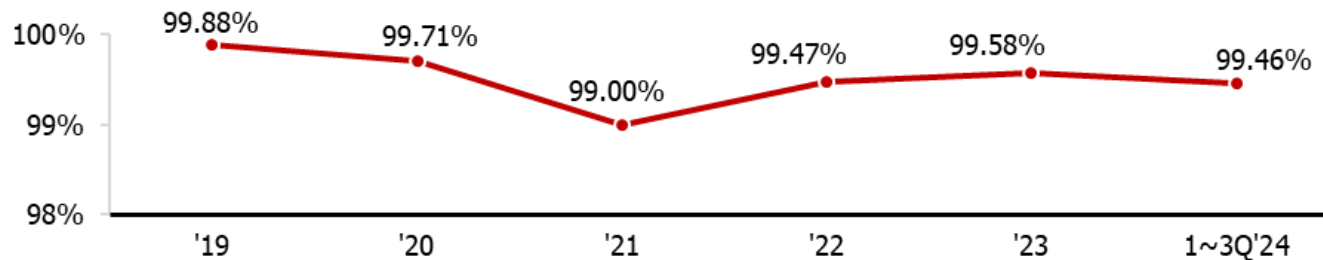
	3Q'24	2Q'24	QoQ	1~3Q'24	1~3Q'23	YoY
Passenger (thousand persons)	19,501	19,245	1.3%	58,226	53,673	8.5%
Passenger-Km (mn-km)	3,320	3,301	0.6%	9,989	9,244	8.1%



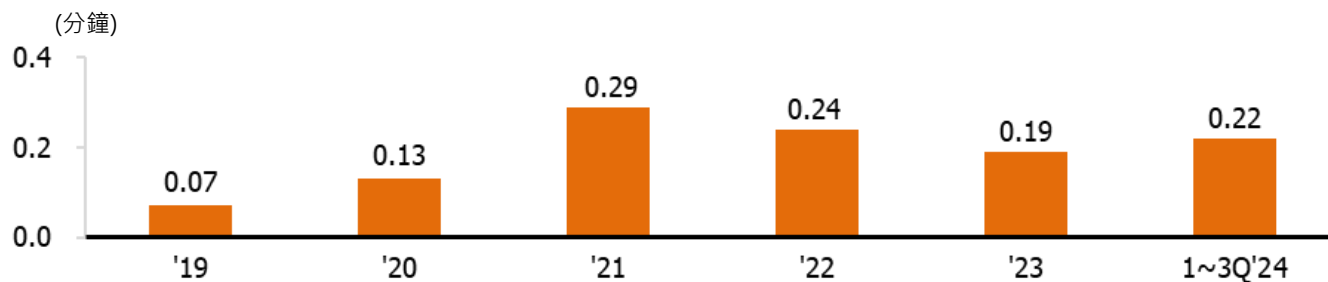
5-Year Operation Performance



**Punctuality
(Delay < 5min)**



Avg. Delay Time



**Accidents
resulting in
Liabilities**

'19	'20	'21	'22	'23	1~3Q'24
0	0	0	0	0	0

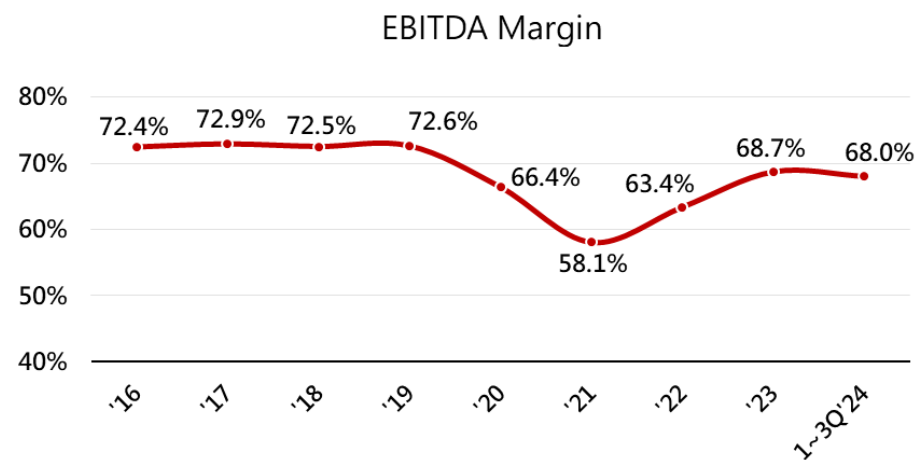
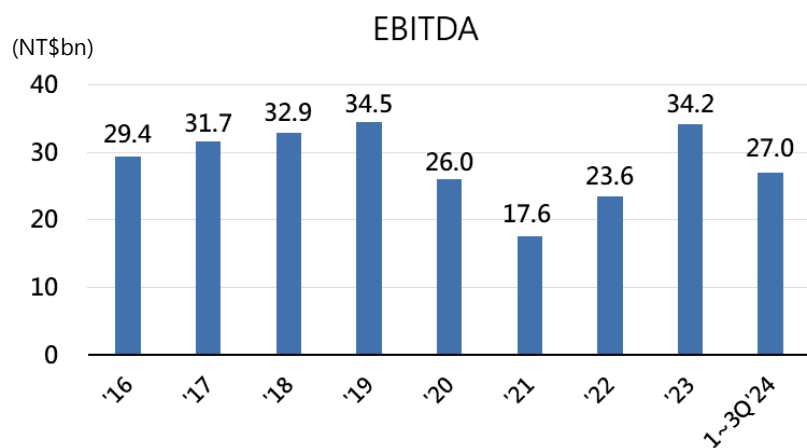


II. Financial Results

Profit & Loss and Financial Results



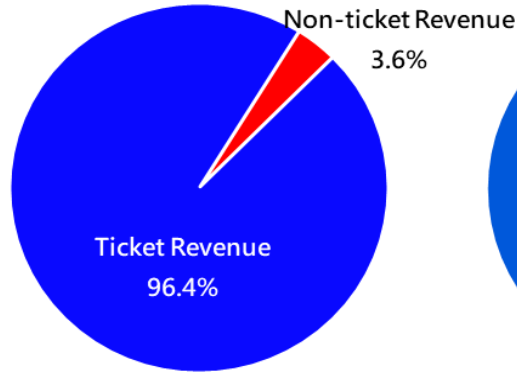
(NT\$million)	3Q'24	2Q'24	QoQ	1~3Q'24	1~3Q'23	YoY
Revenue	13,248	13,125	1%	39,750	36,647	8%
Gross Profit	5,557	5,674	-2%	17,563	16,204	8%
Net Income	5,106	5,200	-2%	16,193	15,036	8%
Interest Expense	(1,680)	(1,682)	0%	(4,993)	(5,097)	-2%
Stabilization Injection (Expense)	(1,752)	(1,569)	12%	(5,041)	(4,048)	25%
Net Income After Tax	1,385	1,608	-14%	5,100	4,998	2%
EPS (\$)	0.25	0.29	-14%	0.91	0.89	2%
EBITDA	8,724	8,820	-1%	27,048	25,216	7%
EBITDA Margin(%)	65.9%	67.2%	-	68.0%	68.8%	-



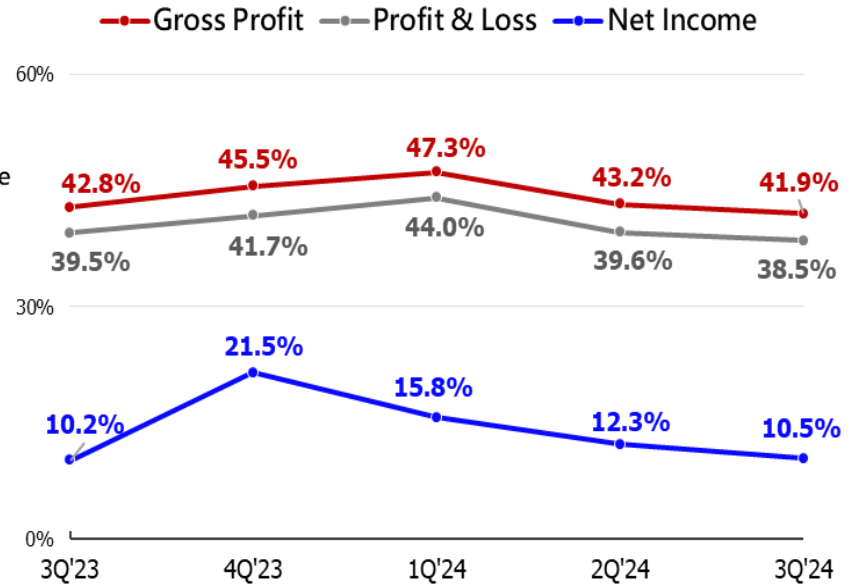
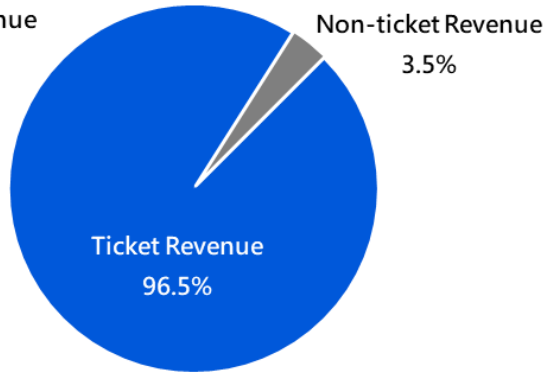
Revenue Structure and Profit & Loss



1~3Q'24 Revenue Mix



1~3Q'23 Revenue Mix



(NT\$m)	3Q'24	2Q'24	QoQ	1~3Q'24	1~3Q'23	YoY
Ticket Revenue	12,748	12,653	0.7%	38,304	35,360	8.3%
Non-ticket Revenue	499	471	6.0%	1,447	1,287	12.4%
Total	13,248	13,125	0.9%	39,750	36,647	8.5%

	1~3Q'24	'23	'22
Gross Profit	44.2%	44.6%	30.3%
Profit & Loss	40.7%	41.2%	26.7%
Net Income	12.8%	15.7%	10.2%

Note: Non-ticket revenues mainly include: rental income, advertising sales, and trolley sales.

Cash Flows



NT\$million	3Q'24	2Q'24	1~3Q'24	1~3Q'23
Cash flows from operating activities [note1]	2,446	3,750	8,064	20,168
Cash flows from investing activities [note2]	12,502	(2,484)	1,620	(9,256)
Cash flows from financing activities [note3]	(14,174)	(1,675)	(15,895)	(13,884)
Cash flows increase (decrease)	780	(413)	(6,209)	(2,966)
Cash and cash equivalent at the end of the period	11,360	10,580	11,360	13,593

Note 1: In 1Q, 2024, paid a one-time interest difference of \$5.77 bn in the sixth amendment of syndicated loan contract.

Note 2: The total net cash outflow of money market funds (MMF) and >3-mth fixed deposits/RP decreasing \$8.38 bn, capital expenditure totaling \$6.76 bn in 1~3Q, 2024.

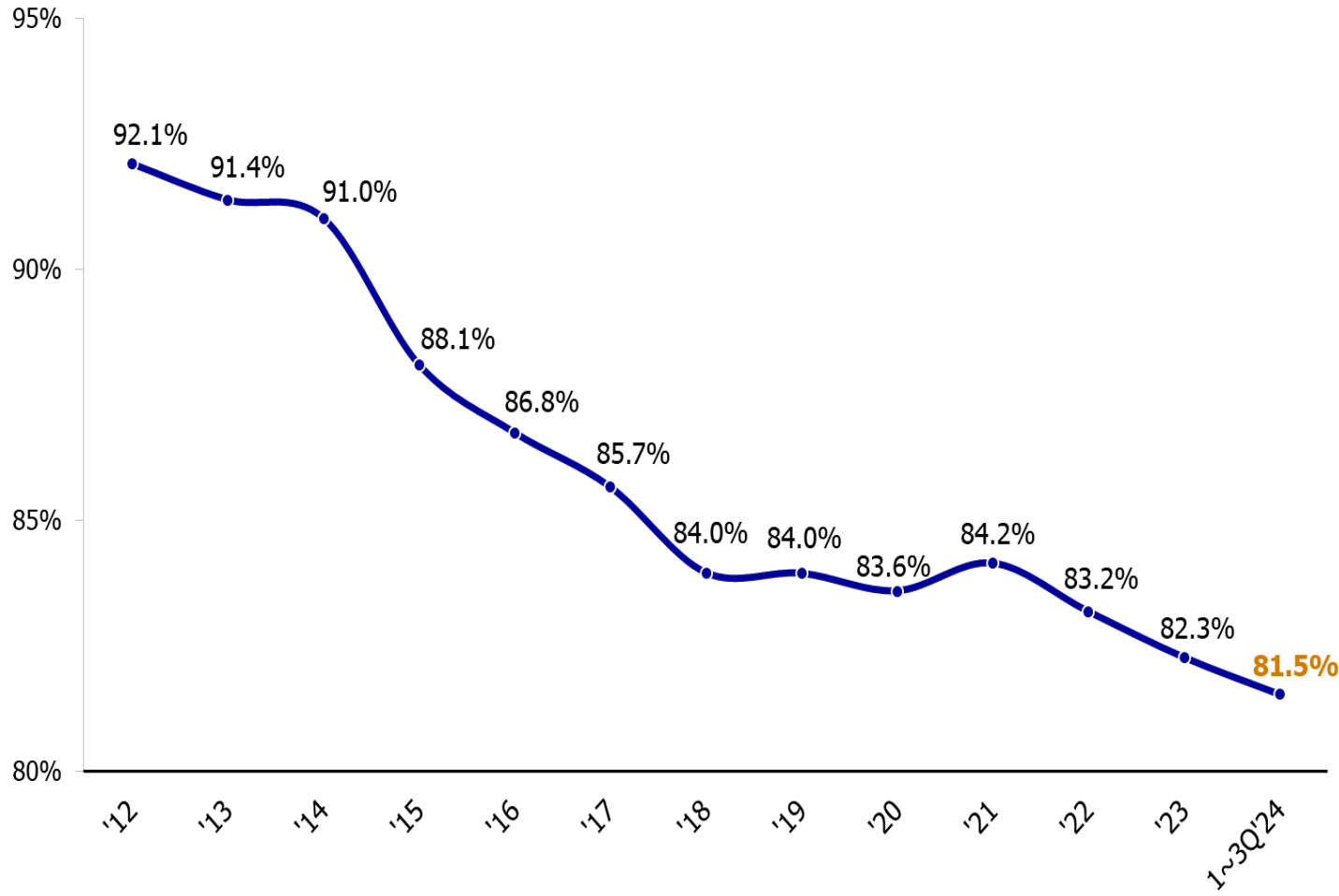
Note 3 : In 1~3Q, 2024, the issuance quota of non-guaranteed commercial paper reduced NT\$ 4.975 bn, repaid corporate debt of \$5 billion and issued cash dividends of \$5.74 billion.

Financial Risk Management



Debt/Asset Ratio

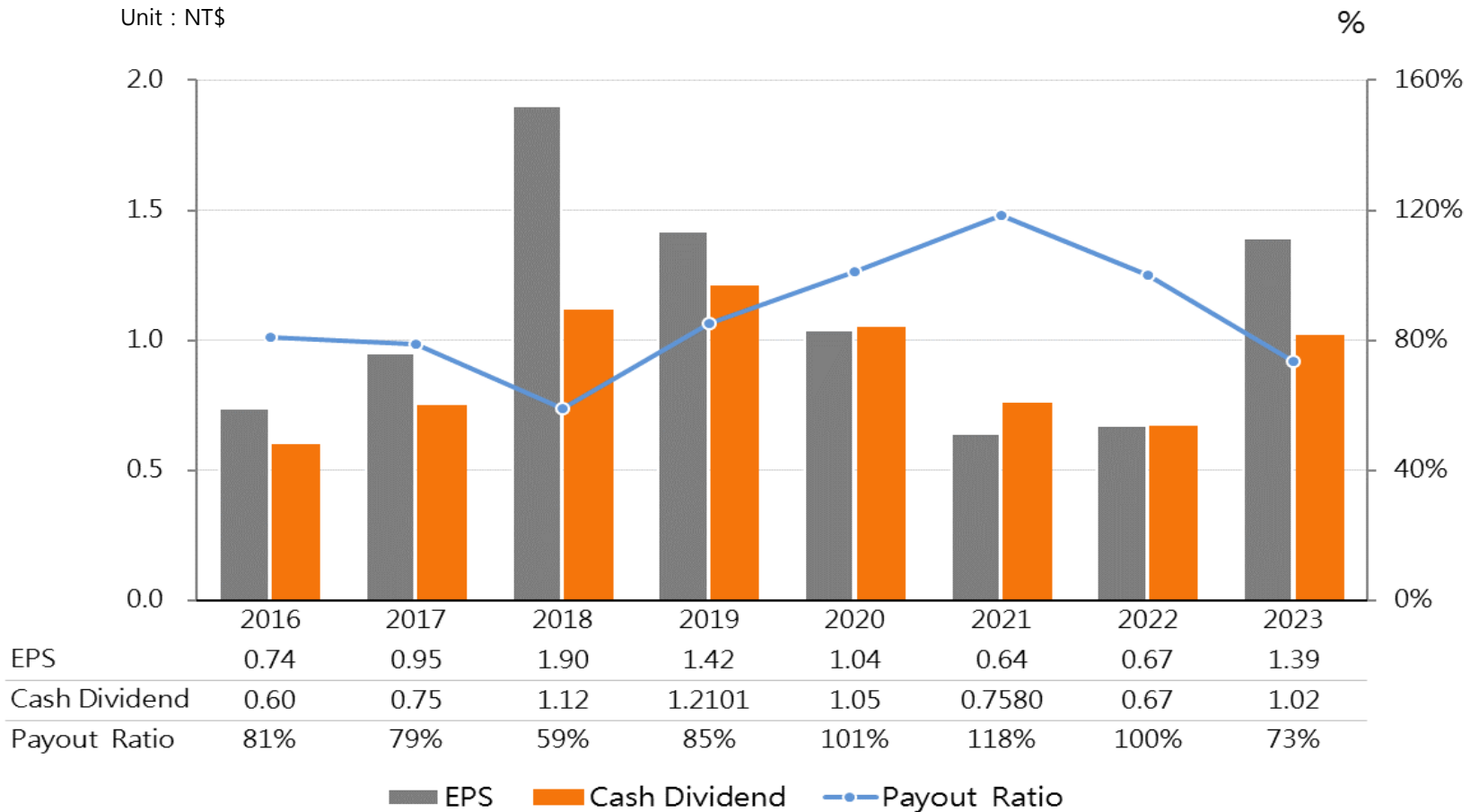
Total early payment of syndicated loan, from 2016 to 2023.



(NT\$billion)	Amount
'16	21.0
'17	41.2
'18	10.0
'20	18.5
'21	15.0
'22	25.0
'23	10.0
Total	140.7

Note : Ratio of liabilities to assets = total liabilities/total assets

EPS & Cash Dividend



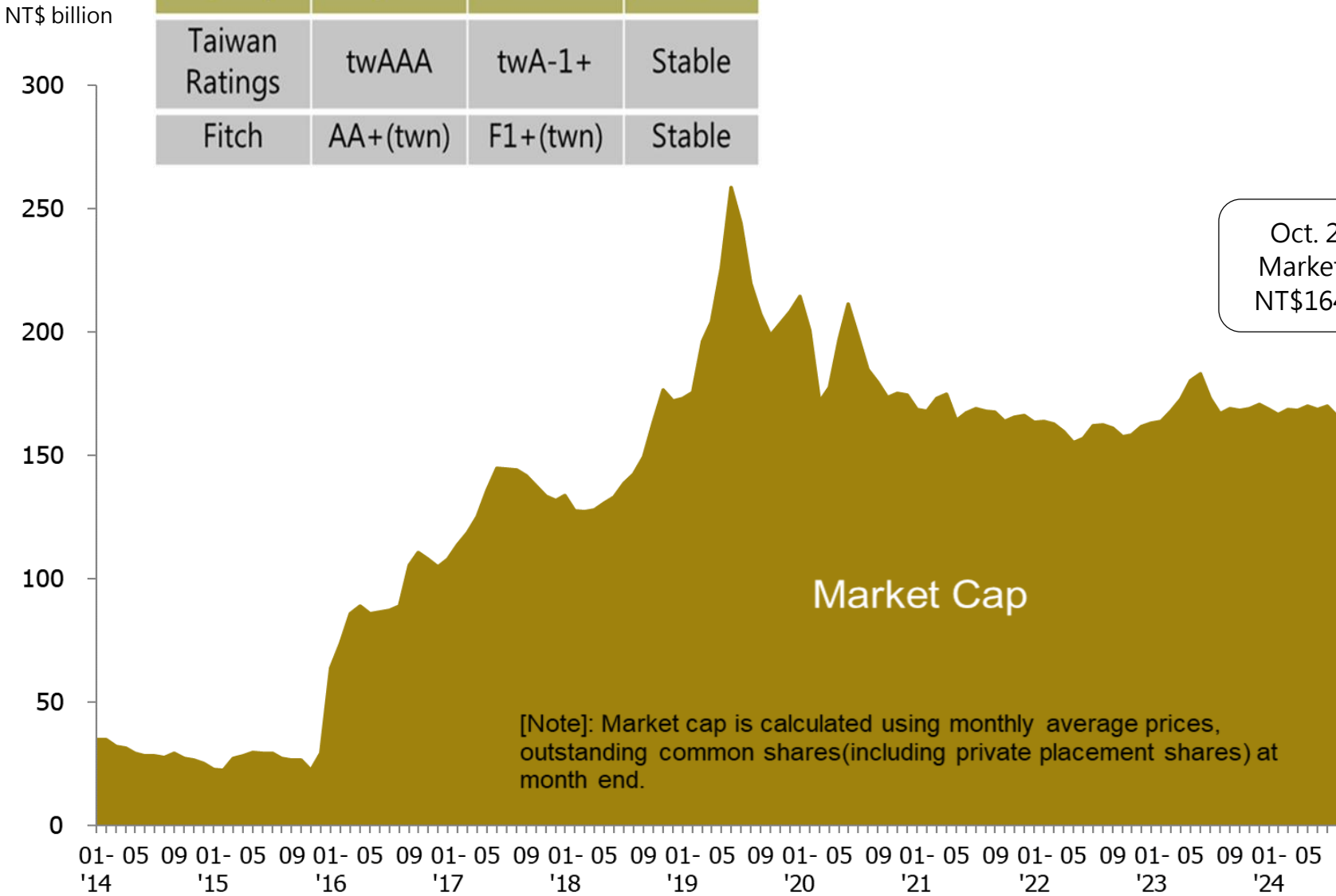
EPS	0.74	0.95	1.90	1.42	1.04	0.64	0.67	1.39
Cash Dividend	0.60	0.75	1.12	1.2101	1.05	0.7580	0.67	1.02
Payout Ratio	81%	79%	59%	85%	101%	118%	100%	73%

Note : The calculation of earnings per share is based on the weighted average number of ordinary shares of 5.628 billion shares.

Corporate Credit Ratings & Market Cap



Agency	Long-term	Short-term	Outlook
Taiwan Ratings	twAAA	twA-1+	Stable
Fitch	AA+(twn)	F1+(twn)	Stable





III 、 OPERATIONAL OUTLOOK

Revenue Growth Momentum



In response to the basic travel needs for business and commuting, we will increase train services in a timely manner, develop new customer sources, optimize ticket convenience, promote the diversification of tourism products, increase the output value of off-peak train services, and expand the economic scale of members through cross-industry alliances:

- ✓ Increase the regular and short-term train schedule, and temporarily adjust cabin type for the non-reserved seats.
- ✓ Enhance the cross-industry cooperation to expand passenger sources and add promotions during off-peak hours.
- ✓ Launch diversified products for the international travel market, aiming at T-holidays/hotel and overseas coupons. The annual tourism product sales target is 4.2 million passengers.
- ✓ Deeply cultivate the operation of THSR with more than 2.6 million TGo members, and develop precision marketing and points economy.
- ✓ Increase non-ticket revenue through products on the newly launched member-only shopping platform "T-Shopping High Speed Rail Online Shopping".





To be the platform for advancement and enjoyment.

THSRC not only provides passengers with safe, fast, and punctual transportation services, but also cooperates and builds alliances with external industries to enhance our railway capabilities. THSRC also strives to provide passengers with comprehensive, high-quality life experiences through integration of advanced technology, local culture, and environmental protection.



Received the Taiwan Corporate Sustainability Awards for **7** consecutive years. 2017-2023

Won the “Gold Award” for Corporate Sustainability Report



Selected as a constituent of the FTSE4Good TIP Taiwan ESG Index for **6** consecutive years. 2019-2024



Selected for the TWSE RA Taiwan Employment Creation 99 Index for **5** consecutive years. 2020-2024



Selected for the National Brand Yushan Award for **4** consecutive years. 2020-2023

Received the first prize in the Outstanding Enterprise Category

Received top 5% ranking in the Corporate Governance Evaluation for **7** consecutive years. 2018-2024

Selected as one of the Top 100 Global Sustainable Companies by Corporate Knights for **2** consecutive years.



To learn more about THSRC,
please visit
<http://www.thsrc.com.tw>

